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Voice of Small, Emerging Diversity Owned Businesses Since 1984

Happy 100th Birthday, National Park Service!

In celebration of its 100th birthday on August 25, 2106, the National Park Service (NPS) invites all to "find your park and discover the national parks and programs in your owne backyard!'

https://www.nps.gov/subjects/centennial/index.htm

VISIONARY LEADERS

Early Leaders of the Park Service Idea

The National Parks are uniquely American. Celebrate the visionaries who came before us with groundbreaking ideas - not only about preserving our nation's "crown jewels", but also extending the National Park Service's mission to some of the nation's other uniquely American treasures. Because of them, the agency today manages a range of cultural sites including monuments, parkways, battlefields, cemeteries, and recreation areas. This rich variety has created a portfolio of over 390 parks, all with their own special contribution to the American story.

The National Park Service of the 21st Century continues forward with a team of unsung heroes. Some are rangers who lead tours and provide for visitor safety. Others maintain, clean, and repair our parks. And even further behind the scenes, are a legion of administrators, historic preservationists, archeologists, and ecologists striving to discover more about America's past, so that it can be preserved and passed on to future generations.

[www.nps.gov/bestideapeople/index.html]

Father of the National Park Service

Theodore Roosevelt U.S. President and Conservationist

> Stephen Tyng Mather First Park Service Director

Charles Young First Black Superintendent of a National Park

> Marjory Stoneman Douglas Protector of the Everglades

NPS and ABLE (Asian Black Latino Enterprises)

The National Park Service tells "All Americans' Stories" through various publications on its Diverse and Inclusive History.

Asian Reflections on the American Landscape: Identifying and Interpreting Asian Heritage

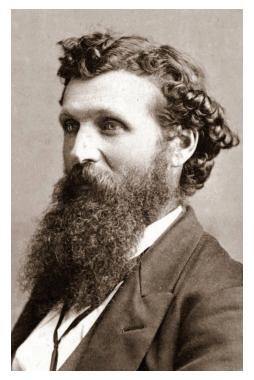
https://www.nps.gov/subjects/aapiheritage/upload/ Asianisms.pdf

AMERICAN INDIAN

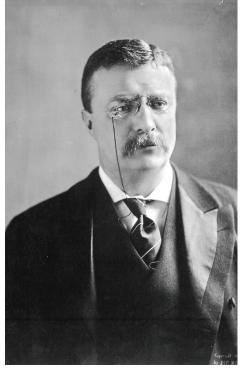
Keepers of the Treasures, Protecting Historic Properties and Cultural Traditions on Indian Lands

https://www.nps.gov/subjects/tellingallamericansstories/upload/Keepers.pdf

Continued on page 12



John Muir **Father of the National Park Service**



Theodore Roosevelt U.S. President and Conservationist

Big Transit Plans Go Before Voters in November

By Daniel C. Vock

Transit agencies in Atlanta, Detroit, Los Angeles and Seattle are appealing to voters this fall to fund new services that the cities hope could transform their metropolitan areas for decades to come.

By going to voters in a presidential election year, the agencies are betting that big turnouts will help their cause. But even though local transportation measures generally fare well at the ballot box, each of these particular metropolitan areas has had a tricky history with transit. In fact, just getting the propos-

als on the ballot took significant effort in Atlanta and Detroit, and opponents are already organizing to block the far-reaching efforts in Los Angeles and Seattle. The ballot measures push for new rail lines, better bus service and more connections to destinations such as airports, universities, hospitals and job centers.

Here's a rundown of each.

Doubling Down on Taxes in Los Angeles

want to build on previous wins at the ballot box. They'll ask voters in November to make permanent

Transportation planners in Los Angeles County

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a previous sales tax hike for transportation, plus add another half-cent sales tax hike to pay for both highway improvements and new transit projects. The tax increases would raise the cumulative sales tax in L.A. County to 9.5 percent.

The proposal, called Measure M, is expected to generate \$860 million a year if it passes with the required two-thirds majority. It could be a close call. A similar measure in 2008 barely squeaked by with 67.2 percent of the vote, but a related bonding proposal fell just short in 2012. This year, Measure M will appear on a crowded ballot alongside 17 statewide ballot measures.

County supervisors voted 11-2 to put the put the proposal on the ballot, but many city officials, particularly in the southern part of the county, oppose it.

Going Regional (Finally) in Detroit

Voters in four Detroit-area counties will vote on whether to increase their property taxes by an average of \$95 a year to vastly improve transit in the region. If approved, the proposal would cost \$4.6 billion over

The plan calls for building commuter rail between Detroit and Ann Arbor, adding four new bus rapid transit routes among major traffic arteries, creating bus routes that cross county borders and increasing regular bus service throughout the area. It also ensures that the region's four existing transit providers integrate services to share a fare card and a common

It would be a major development for Detroit, which, until 2012, was the only major metropolitan area without a regional transportation authority. Michigan lawmakers OK'd the authority in order to get federal funding for Detroit's new streetcar line.

Warren Evans, the executive of Wayne County, which includes Detroit, praised the decision to put the tax hike and plan before the voters. That decision means "progress on an intractable problem that has dogged this region for 50 years," he said.

"This is an important decision for the citizens of this region," he added. "They will have to ask themselves a question: Should we join virtually every other urban area in the country in recognizing the importance of an efficient and effective public transportation system?"

Boosting Service in Atlanta

In another transit-starved area, Atlanta voters will decide whether to increase their sales taxes by 0.5 per-

Continued on page 2

2 SMALL BUSINESS EXCHANGE AUGUST 25, 2016 - AUGUST 31, 2016

Community Outreach

Oakland Community Leaders Tell Uber: Work with Us to Stop Displacement

Dear Mr. Kalanick,

When President Obama delivered his State of the Union address on Jan. 12, he said, "Today, technology doesn't just replace jobs on the assembly line, but any job where work can be automated. As a result, workers have less leverage for a raise. Companies have less loyalty to their communities. And more and more wealth and income is concentrated at the very top.

The president's words must come to no surprise to you since his former senior adviser David Plouffe and his former Attorney General Eric Holder are now senior advisers to you.

Both of these gentlemen have distinguished themselves as advocates and defenders of diversity and equal opportunity for all.

In the San Francisco Bay Area, a technologydriven economy has squeezed workers and dis-rupted affordable living conditions, even while the overall economy is flourishing.

Here in Oakland this economic disruption has made it harder for a family to pull itself out of poverty, harder for people to remain in the middle class and tougher for workers to live close to their

The benefits of this technological surge have been very uneven and have led to the biggest wealth gap we have ever seen. Your unwillingness to release your diversity data worries us about your commitment to Oakland's diverse residents, especially since your advisers have a history seeking diversity through openness and transparency.

The evidence is clear that a tech-driven economy is accompanied by some serious challenges, including the displacement of the working poor. That said, we reject the idea that we are powerless to shape the impacts of technology on diverse cities, especially given Oakland's history of fighting back against policies and actions to disrupt and displace our neighborhoods.

We believe that there's a great deal we can do to improve prospects for Oakland's future and its current residents. We propose a three-pronged effort.

First, we recommend a set of basic agreements in the areas of jobs, education, infrastructure, entrepreneurship, housing, community engagement and research. There's a strong consensus on several areas that can bring prosperity to Oakland's current and future residents and there is no need to completely "reinvent the wheel."

Second, we call on Uber to work alongside us to develop new organizational models and approaches that not only enhance productivity and generate wealth for Uber, but also create broad-based opportunity for working-class residents.

The goal should be inclusive prosperity in Oakland, and not just prosperity for Uber's full-time workers. Your statement on your website saying that "we strengthen local economies" gives us

Third, we request a meeting with you and a small group of us to reach an understanding. And, given that the digital revolution can get you this letter at half the speed of light, we expect to hear from you within three working days.

As you may agree, we believe that technology is delivering an unprecedented set of tools for bolstering growth and productivity that is currently

Together we can create a city of shared prosperity if we learn about each other, find ways to meaningfully collaborate, and together address the challenges brought by a growing tech workforce in Oakland.

If one simple idea can lead to a \$65 billion valuation and perhaps the biggest IPO the world has ever seen, then it's possible for us to co-disrupt and co-develop a road of shared prosperity in Oakland.

Paul Cobb, Post News Group

Orson Aguilar, The Greenlining Institute

Chris Iglesias, The Unity Council

Anne Price, Insight Center

Sondra Alexander, OCCUR

Rev. Michael McBride, Pico National Network Rev. Dr. J. Alfred Smith, Jr., Allen Temple Baptist

Junious Williams

John Gamboa, California Community Builders Ioe Brooks, PolicyLink

Gay Plair Cobb, Oakland Private Industry Council Rev. Dr. Gerald Agee, Pastor/Friendship Christian

Jae Maldonado, Street Level Health Project

Jane Garcia, La Clinica De La Raza

Zachary Norris, Ella Baker Center

Guillermo Mayer, Public Advocates

Joshua Simon, East Bay Asian Local Development

(organizations listed for identification purposes only) **SOURCE:** The Greenlining Institute

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Big Transit Plans Go Before Voters in November

Continued from page 1

cent over 40 years to get better bus service, expanded rail routes and better incorporation of technology

MARTA, Atlanta's transit system, hasn't specified exactly how the \$2.4 billion raised would be spent. But its leaders have proposed a menu of possibilities that also includes circulator buses, new rail stations on MARTA's existing subway lines and improvements to existing stations. The money would only come from within the city itself, not the rest of the three-county area MARTA now serves.

The vote in November, however, is complicated by the fact that the city council put another sales tax hike of 0.4 percent on the ballot for other transportation measures. That initiative would devote money to ac-

quiring the remaining land to complete the so-called BeltLine, a 22-mile loop of parks, bicycle trails and other amenities around the city. In addition, it would pay for more bike trails, make roads more pedestrianand bike-friendly, fix up sidewalks, and help coordinate traffic signals.

If both measures pass, it would raise Atlanta's sales tax to 8.9 percent, far higher than it is in other counties in the metropolitan area.

Expanding Farther and Wider in Seattle

Seattle's Sound Transit agency wants to double the size of its light rail network and expand its ability to reach the far-flung areas of Puget Sound. It's asking voters to approve \$54 billion in new funding over 25 years. The plan, known as ST3, would pay for seven

light rail extensions, which would help grow the network from 54 miles to 116 miles; add commuter rail and bus rapid transit; and reach 37 new communities, bringing ridership up to 700,000 passengers a

All of that would cost a pretty penny, about \$169 a year for an individual taxpayer or \$326 annually for a typical household. It would be paid for through increases in property, sales and car-tab taxes.

Peter Rogoff, Sound Transit's CEO and a former head of the Federal Transit Administration, said the ballot measure could change the nature of the Seattlearea transit agency. "Right now, we are a commuter bus operator with a single light rail line," he told Pro-

Continued on page 7

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Access to Capital



Small-Business Grants for Minorities: 9 Opportunities

By Steve Nicastro

Minority business owners face challenges when starting or expanding a small business, including access to affordable small-business loans. Grants and financial assistance can help bridge the funding gap.

Here are some of the best small-business grants and other useful financing resources for minority-owned businesses. NerdWallet also has compiled a list of the best small-business loans for minorities.

• Grants.Gov: This website allows grant seekers to find and apply for federal funding opportunities. It contains information on more than 1,000 grant programs across all 26 federal grant-making agencies, including the Department of Commerce and the U.S. Small Business Administration.





How Small Business Owners Can Avoid Making Loan Mistakes

Bv David Kiger

Seeking a loan is a natural part of starting or improving a small business. But before an entrepreneur starts talking interest rates and terms, there are many things to get in order first. Here's a look at several potential problems that can take a toll on the loan process, and ways to avoid them.

Depending on Credit Cards

It may be tempting to get a credit card with a large limit to take care of startup or expansion costs. It's fast and easy, and having the card in hand means you don't have to ask anyone else for the funds. But relying on (and maxing out) credit can lead to significant financial issues, both short- and long-term. Here's how Joshua Sophy describes it in a story for Smallbiztrends. com.

"Maxing out your credit limit is a bad idea if you hope to continue to get business financing," Sophy says. "Piling up big expenses on your personal or business credit cards only leads to high interest payments. And not being able to pay back your credit card bills will only serve to damage your personal and business credit score. That's going to make it very difficult to ever find a real loan."

Lack of Cash

A small business' cash situation will be an important part of any lending process. Without a healthy cash flow, a loan may be doomed from the start, as Elizabeth Palermo writes for Business News Daily.

"Insufficient cash flow is a flaw that even most alternative lenders can't afford to overlook," Palermo writes. "Cash flow – a measure of how much cash you have on hand to pay back a loan – is usually the first thing lenders look at when gauging the health of your business. Therefore, it's also the

first thing business owners should look at when determining if they can afford a loan."

Hidden Fees

Just as you often hear about contracts, it's important to read the small print when dealing with a loan. Origination fees, application fees, contract fees – these can all seem minor, but it's wise to look closer, as Eyal Lifshitz writes for Entrepreneur. com.

"Many lenders charge origination fees of 3-4 percent, which are deducted from the loan amount," Lifshitz writes. "Depending on how quickly you pay that loan back, that fee can have a large impact on the true interest rate you're paying. A \$30 fee on a \$1,000 loan is really a 3 percent fee upfront that will significantly skew your real APR, especially for short-term loans. It's very similar to ATM fees that seem like a small amount, but can cost you big over the long-run."

Avoid the Wrong Loan

A small business owner will need to have definite plans for a loan, to avoid misusing the funds.

Catherine Clifford describes credit "intended for a short period of time for a long-term purchase, or vice versa" in a story for Entrepreneur.com. It features Michael Toth, a senior vice president at Keybank.

"They will use the wrong type of credit product for the wrong type of purpose," says Toth. "For example, if you buy a piece of machinery with a loan that was intended to fill a short-term need like employee payroll, then you risk being saddled with a loan that you can't get out from under."

Bargain Shopping

When you make a major purchase in your personal life, you don't stop looking after getting one price. It's the same for small business owners. Different lenders will likely offer different options, so shop around, Sophy writes.

"Shopping around gives you the opportunity to compare available offers," says Sophy. "Who's offering the most competitive interest rate? Who has the best terms? There are more lenders available to small businesses these days, and not all are created equal. Failing to shop around is doing your small business a disservice."

Be Specific

Lenders naturally want to know how the funds will be used, and that the loan will not go toward frivolous things. Debra Carpenter describes this in a story for The Huffington Post, noting that clarity is essential in the lending process.

"Before you even start to seek out a cash injection, make sure you spend time analyzing if your company really does need additional money, and if so, what exactly the funds would be spent on," Carpenter says. "Lending organizations want to see that an entrepreneur plans to spend money on the 'right things' – that is, on financing purchases or operations that will impact the business in a positive way and help the company to grow. Show lenders that your reasoning is sound by explaining what additional funds will be used for, and the beneficial reasons behind the spending."

Interest Confusion

Even when a small business owner is paying attention to each detail and number, there may still be confusion when it comes to interest. As Lifshitz explains, the "real" interest rate over a certain amount of time is not often understood.

"For example, if you borrow \$1,000 and pay \$1,100 back over three months on weekly installments, your interest rate wasn't 10 percent, as simple math would dictate," Lifshitz writes. "Taking a closer look at the timeframe for the note and your average principal outstanding reveals that it's actually closer to 80 percent. ... This mistake happens because most businesses simply calculate APR as total fees divided by

the amount borrowed, rather than calculating the interest based on the amount outstanding at every point in time (i.e. the amortized amount). The difference is massive for small businesses as financing mistakes are compounded."

Faulty Bookkeeping

Keeping accurate financial records is a wise business approach in general. It also pays dividends when seeking a small business loan. As Sophy writes in his Smallbiztrends.com piece, accounting matters often get put on the back burner.

"This leads to keeping slipshod records riddled with inaccuracies," he explains. "It's hard to go into a bank seeking a loan if you don't even know the true financial status of your company. If accounting is becoming too much of a chore, check out one of the newer cloud-based accounting apps that integrate with a lot of other tools you may already be using at your company. If you can't keep your current funds in order, your lender could have serious doubts about giving you more."

Payback Planning

Small business owners should be well prepared to describe the collateral on hand, as well as having a plan on how to pay back the loan. Without that crucial information, a lender will have more reason to say no, as Clifford explains in her Entrepreneur. com piece.

"A banker won't approve a loan that he doesn't think has a chance of getting paid back," he writes. "So be sure to detail in your business plan how you are going to make the revenue to pay the loan back or any collateral you have to back it up. Also, be sure to explain why the loan is critical for your business."

SOURCE: www.business 2 community.com

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California Sub-Bid Request Ads

Brosamer & Wall, Inc. and Bay Cities Paving & Grading A Joint Venture





An Equal Opportunity Employer is requesting quotations from all qualified SBE & DBE

sub-contractors and/or material suppliers for the following project:

BALFOUR INTERCHANGE PROJECT CCTA Contract No. 427

Brentwood California

Owner: Contra Costa Transportation Authority Bid Date: August 30, 2016 @ 2:00 PM

General Work Description:

Construct one concrete box girder bridge and two pre-cast prestressed wide flange girder bridges, retaining walls, roadway pavement, drainage systems, sewer and waterline work and electrical work.

Please contact Robert Rosas @ rrosas@brosamerwall.com to view plans and specifications or they can be downloaded at:

$https://www.dropbox.com/sh/62s4a6od2d8qvkj/AADRYs8eYyRwqeiwRHH6_2CJa?dl=0\\$

Requirements: Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Plans and specifications can be viewed online or at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.

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REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Terminal 1 Boarding Area B Project – BP 03.2 Mass Excavation, Sub-Grade Utility Demo & Dewatering

Owner: City and County of San Francisco c/o Austin – Webcor, a Joint Venture BID DATE: September 15, 2016 @ 2:00 PM

Items of work include but are not limited to: Water Trucks, Street Sweepers, Trucking (Hauling and Disposal), Crushing Rubble, Sawcutting, Survey, SWPPP (plan creation & device installation), Dewatering, Shoring, Traffic Control, Underground Utility Locating and Removal.

Plans and specifications can be viewed at our office, 120 Granite Rock Way, San Jose or on https://app.buildingconnected.com/rfps/5751d4df5eeba60a00021655/info. Subcontractors will need to sign up for a free account to access the plans and specs. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Subcontractors are encouraged to contact GGC Estimating with questions regarding bonding assistance, obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. This will be a prevailing wage job. GGC intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Kiewit Infrastructure West Co. 10704 Shoemaker Ave. • Santa Fe Springs, CA 90670 Tel: (562) 946-1816 • Fax: (562) 490-8644 Contact David Ryan at david.ryan@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business In Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), California Department of Transportation (Caltrans), Tribal, State and Local governments, or an independent certifying organization.

Project Owner: County Sanitation District No. 2 of Los Angeles County Project Name: REBID Joint Outfall "B" Unit 1A Trunk Sewer Rehabilitation Phase 1

Project Location: 24501 S. Figueroa Street, Carson, CA 90745 Project Bid Date / Time: September 22, 2016 at 2:00 pm PST

Project Description:

This project will rehabilitate approximately 5,014 feet of 144-inch diameter reinforced concrete pipe (RCP) sewer, which is corroded and in need of repair, and will include rehabilitation of appurtenant structures. The project begins in the Joint Water Pollution Control Plant (JWPCP), then easterly through Figueroa Street and re-enters the JWPCP. The project begins again at the intersection of Wilmington A venue and Sepulveda Boulevard, then northeasterly in Wilmington Avenue and private right-of-way to approximately 500 feet north of 230th Street, all within the City of Carson.

Kiewit is requesting quotes in the areas described, but not limited to:

Traffic control / MOT, aggregates, utility material, demolition, site clearing, shoring and underpinning, manhole material, asphalt paving, fences/gates/guardrails, ready mix supply, concrete reinforcing installation, concrete rehabilitation, and fiberglass-reinforced plastic process pipe.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available for viewing at our address listed above and provided to you through Kiewit's electronic use of SmartBidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact David Ryan.

Kiewit is an Equal Opportunity Employer. We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply. PROJECT: RTE 5 WIDEN RAMPS – CONSTRUCT WALLS
CALTRANS - CONTRACT # 11-244004
SAN DIEGO, CA
THIS PROJECT HAS A 10 % DBE GOAL
BID DATE: SEPTEMBER 29, 2016 · BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., SEPTEMBER 28, 2016

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Traffic Plastic Drum, Temporary Pavement Marker, Portable Changeable Message Sign (EA), Alternative Temporary Crash Cushion, Prepare Storm Water Pollution, Rain Event Plan, Storm Water Annual Report, Move-in/Move-Out Erosion Control, Temporary Hydraulic Mulch, Temp Drainage Inlet Protection, Temp Fiber Roll, Temp Construction Entrance, Street Sweeping, Temp Concrete Washout, Rock Mulch Swale, Remove Guardrail, Remove Irrigation Facility, Remove Painted Traffic Stripe, Remove Thermoplastic Traffic Stripe, Remove Road Signs, Remove Asphalt Concrete Dike, Remove Overside Drain, Remove Pipe, Remove Inlet, Remove Base & Surfacing, Relocate Roadside Sign, Rock Blanket, Week Germination, Packet Fertilizer, Plant (Group U), SOD, Plant Establishment Work, Wood Mulch, Control & Neutral Conductors, Remote Control Valve, Solar Powered Irrigation Controller With Enclosure, 2" Backflow Preventer Assembly, Tree Well Sprinkler Assembly, Riser Sprinkler Assembly, Gate Valve, Plastic Pipe, Pressure Regulating Valve, Corrugated High Density Polyethylene Pipe Conduit, Imported Topsoil, Erosion Control Dry Seed, Compost Sock, Compost, Incorporated Materials, Place Hot Mix Asphalt Dike, Tack Coat, Cast In Drilled Hole Concrete Pile, Architectural Treatment, Bar Reinforcing Steel, Furnish Sign Structure, Install Sign Structure, Roadside Sign – One Post, Install Sign, Furnish Single Sheet Aluminum Sign, Retroreflective Sheeting, Misc. Iron & Steel, Guard Railing Delineator, Midwest Guard Railing System, Vegetation Control, Cable Railing, Transition Railing, End Anchor Assembly, Alternative In-Line Terminal System, Alternative Flared Terminal System, Thermoplastic Pavement Markings, Thermoplastic Traffic Stripe, Maintaining Existing Traffic Management System, Modifying Existing Electrical System.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 11-244004 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Fax: (858) 586-0164 e-mail inquiries to: estimating@coffmanspecialties.com



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Navy Drive Bridge Replacement Port of Stockton Port Contract No.: 03-16-1 Federal Aid No. BRLS 6349(002) BID DATE: September 14, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Trial Bridge Span Removal, Traffic Control System, SWPPP, Turbidity Control, Air Bubble Curtain System, Adjust Utilities, Cold Plane AC, Bridge Removal, Clearing & Grubbing, Structure Excavation, Structure Backfill, Erosion Control, Ground Improvements, AC Dike, Cast-In-Steel Shell Concrete Piling, Structural Concrete, Minor Concrete, Lightweight Concrete, Concrete Bulb-Tee Girder, Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Structural Steel, Roadside Signs, Concrete Pipe, Inlet Depression, Rock Slope Protection, Misc. Iron & Steel, Misc. Metal, Chain Link Fence, Delineator, Pipe Gate, Concrete Barrier, Striping & Marking, Lighting, Lime Stabilized Soil and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Port of Stockton's website at http://www.portofstockton.com/bidsproposals



SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or EMAIL your ad to Nabil Vo at nvo@sbeinc.com

SUB-BIDS REQUESTED FROM QUALIFIED:

☐ MBE ☐ WBE ☐ DBE ☐ DVBE ☐ (OBE LBE UDBE SBE
PROJECT:	
PROJECT LOCATION:(City, County, or District)	
PROJECT NUMBER:	
BID DATE:	
BID TIME:	
COMPANY NAME:	
ADDRESS:	
CITY/STATE/ZIP:	
PHONE:	
FAX:	
CONTACT:	
PUBLICATION DATES (please enter the days you want the ad to run): SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:	
CDE Tadou E adiaion (Daile) / Electronic Distribution	
SBE Today E-edition (Daily) / Electronic Distribution MONDAY TUESDAY	WEDNIESDAY
THURSDAY FRIDAY	1150115001
www.sbeinc.com: Beginning	
PUBLICATION INFO: Reserve space by 3 p.m. the day preceding	

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

Sub-Bid Request Ad



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

County of Monterey Castroville Bicycle/Pedestrian Path and Railroad Crossing Project No. 8622 <u>Bid Date: September 1, 2016 at 3:00PM</u> Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on the following scopes of work:

SUBCONTRACTORS: Traffic Control, Clear & Grub, Earthwork, Erosion Control, Lime Treatment, Aggregate Base, Asphalt Concrete, Groove & Grind Concrete, Concrete Piling, Concrete Structures, Concrete Curb & Sidewalk, Reinforcing Steel, Signs, Concrete Pipe, Subsurface Drain, Plastic Pipe, Fencing, Signal & Lighting, Metal Railing, Surveyor, Structural Engineer, Water Quality Engineer, Trucking

SUPPLIERS: Landscaping, Petroleum, Oil & Lubricants, Asphalt, Concrete, Steel, Lumber, Fencing, Guard Rails, Pavement Markers, Electrical & Signals, Tools, Misc. Metals

Contract Documents may be obtained from Ebidboard.com or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Cu Mai by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

CBE/SBE OUTREACH EVENT

McCarthy Building Companies, Inc. CBE/SBE OUTREACH EVENT

MARTIN LUTHER KING, JR., MEDICAL CAMPUS
EAST PARKING STRUCTURE PROJECT
COUNTY OF LOS ANGELES
Los Angeles, CA

SEPTEMBER 21, 2016 9:00 AM - 12:00 PM

Martin Luther King Jr. Medical Campus, Hudson Auditorium at 12021 S. Wilmington Ave., Willowbrook, CA 90059

McCarthy Building Companies, Inc. (Design-Builder) is soliciting interest from qualified subcontractors and suppliers to participate in the bidding for award phase of the project upon completion of the design. A SBE/CBE outreach event will be held at the date, time and location indicated above. This is an informational event for State of California Certified Small Businesses and Community Business Enterprises (SBE/CBE) demonstrating the following:

- Project schedule
- Project description and information
- Required McCarthy prequalification process
- How be added to the Bid List.

The Scope of Work for this project pertains to:

The design and construction of a new multi-level parking structure and associated site improvements at the east side of the MLK campus. The new parking structure will include at least 1,400 parking spaces to accommodate the parking demands for the new services to be provided on campus. The structure will replace an existing surface parking lot.

The work includes Demolition; Site Clearing & Earthwork; Shoring & Underpinning; Asphalt Concrete Paving & Striping; Site Concrete/Pavers; Site Utilities; Pavement Markings/Striping/Tactile Warning Mats; Fences & Gates; Landscaping & Irrigation; Site Furnishings; Reinforcing Steel and P.T.; Structural Concrete; Masonry; Structural Steel; Metal Decking; Misc. Metal Fabrications; Ornamental Metal; Rough Carpentry; Roofing; Waterproofing; Sheet Metal/Metal Panel/Exp. Joints; Joint Sealants; Doors/Frames/Hardware; Coiling/Overhead Doors; Tile; Painting & Wall coverings; Signage and Wayfinding; Fire Extinguishers/Cabinets; Wire Mesh Partitions; Artwork (by Owner); Glass and Glazing; Metal Stud Framing/Drywall/Plaster; Parking Control Equipment; Elevators; Fire Protection.

- * This is a CA Prevailing Wage Project.
- * A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.

McCarthy Building Companies, Inc.

20401 S.W. Birch St, Suite 300, Newport Beach, CA 92660 Ph (949) 851-8383/Fax (949) 756-6833 License # 411173

WE ARE AN EQUAL OPPORTUNITY EMPLOYER



6 SMALL BUSINESS EXCHANGE AUGUST 25, 2016 - AUGUST 31, 2016

California Sub-Bid Request Ads

DESILVA MGATES

CONSTRUCTION 11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Victor Le Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

Isted below: CALTRANS ROUTE 580 Contract No. 04-3659U4 ALAMEDA AND SAN JOAQUIN COUNTIES ON ROUTE 580 FROM PATTERSON PASS ROAD OVERCROSSING TO GREENVILLE OVERHEAD AND FROM EDEN CANYON ROAD UNDERCROSSING TO STROBRIDGE AVENUE UNDER-CROSSING AND ON ROUTE 205 FROM SAN JOAQUIN COUNTY LINE TO

Federal Aid Project ACIM-000C(438)E DBE Goal Assigned is 5%

OWNER:
STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: SEPTEMBER 14, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Busines Enterprises, for the following types of work and supplies/materials

AC Dike, Bridge Deck Resurfacing, Clear and Grub, Demolition, Concrete Barrier, Construction Area Sign, Crack & Seat, Develop Water Supply, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Cable Railing, Lead Compliance Plan, Lightweight Aggregate Supplier, Guardrailing, Minor Concrete, Minor Concrete Structure, LCB, PJCP & Structural Concrete, Precoated Screenings, Roadside Signs, Channelizer, Markers, Rumble Strip, Sign Structure, Soldier Pile Wall, Striping, Survey/Staking/SWPPP/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Vegetation Control, Trucking, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gpen Grade) Material, Rubberized HMA (Gpen Grade) Material, AC Dike, Bridge Deck Resurfacing, Clear and Grub, Demoliized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at Thats and spectrations may be retrieved a for office rocket at 1555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive. Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates. com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_ /weekly_ads/all_adv_ projects.php

Fax your bid to (925) 803-4263 to the attention of Estir Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding lines of credit, insurance, necessary equipment, materials and/or sup plies or related assistance or services, for this project call the Estimato at (925) 829-9220, or contact your local Small Business Development at (22) 925-926, or tentact your local similar business overcomment Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/ osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PRE-VAILING WAGE JOB. DGC is an equal opportunity employed

CAHILL CONTRACTORS, LLC

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES:

Hazardous and Mold Remediation / Demolition / Drywall / Tile & Stone / Flooring / Painting / Window Treatments / Final Cleaning / HVAC / Electrical / Plumbing / Finish Carpentry / Doors

MIDTOWN APARTMENTS EMERGENCY **MOLD REMEDIATION - SELECT TRADES** 1415 Scott, 2040 & 2060 O'Farrell, 1450 Divisadero, 2121 & 2141 Geary, San Francisco, CA 94115

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/12/16 @ 2PM

Voluntary Pre-bid Meeting/Job-Walk: Wednesday, 8/31/16 @ 10AM

1415 Scott Street, San Francisco (Building). Meet at corner of Geary Blvd and Scott St.

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

DeSilva MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: GARRY DAY Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Co nstruction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

YERRA RIJENA ISI AND STREET IMPROVEMENTS Sub-Phase 1YA and 1YB, San Francisco, CA
Small Business Enterprise Goal Assigned is 41%

OWNER: TREASURE ISLAND COMMUNITY DEVELOPMENT, LLC c/o LENNAR URBAN
1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: SEPTEMBER 1, 2016 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following

terials and/or suppliers quotation for the following types of work including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EROSION CONTROL, FENCING, JOINT TRENCH, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PUMP STATION, ROADWAY EXCAVATION, SHORING, SOIL NAIL, STRIPING, SURVEY/STAKING, TEMPORARY EROSION CONTROL, TREE REMOVAL/TRIMMING, UNDERGROUND UTILITIES, WALL (BLOCK), WALL (GABION), WALL (MSE), TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, GEOGRID MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at https://www.dropbox.com/sh/kq8okfn86g57btf/ AACftxLhRmnOexjiIzdzr1RPa?dl=0

Information is also available on the City and County of San Francisco's website at http://mission.sfgov.org/OCABidPublication/BidDetail.

A non-mandatory pre-bid meeting and job walk will be held on July 26, 2016 at 10:00 AM located at Casa de la Vista (Building 227) Treasure Island, 191 Avenue of Palms, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 829-9220.

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DeSilva MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: VICTOR LE Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

BALFOUR INTERCHANGE PROJECT On Route 4 in Contra Costa County in the City of Brentwood from 1.1 Miles North of Balfour Road to 0.6 Miles South of Balfour Road CCTA Contract No. 427. Caltrans Contract No. 04-4H1604

OWNER: CONTRA COSTA TRANSPORTATION AUTHORITY 2999 Oak Road, Suite 110, Walnut Creek, CA 94597

BID DATE: AUGUST 30, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FENCING, IRRIGATION, LANDSCAPING, LEAD COMPLI-ANCE PLAN, LEAN CONCRETE BASE, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY ERO-SION CONTROL, UNDERGROUND, VEGETA-TION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal

DESILVA MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: STEVE LIPPIS Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS CONTRACT NO. 03-4F0604 ROUTE 5 IN GLENN COUNTY IN AND NEAR WILLOWS FROM THE COLUSA COUNTY LINE TO 0.2 MILE NORTH OF COUNTY ROAD 28. Federal Aid Project ACNHI-0057(098), DBE Goal Assigned is 8%

OWNER: STATE OF CALIFORNIA –
DEPARTMENT OFTRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: SEPTEMBER 7TH, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Barrier Rail Sub, Clearing and Grubbing/Demolition, Construction Area Sign, Crash Cushion, Electrical, Erosion Control, MBGR, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Rumble Strip, Striping, Survey/Staking, SWPPP/Water Pollution Control Plan Prepare, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@ desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com



Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



California Sub-Bid Request Ads



10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 490-8644 Contact Paola Ryan at paola.ryan@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Supterprises to perform as Subcontractors and Material Vendors/Supterprises to perform as Subcontractors and Material Vendors/Sup-pliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), Department of Transportation's State Implemented DBE Certification Program (with U.S. citizenship), Tribal, State and Local governments, or an independent private certifying organization.

Project Owner: Eastern Municipal Water District Project Name: Audie Murphy Road Sewage Lift Station Project Location: Approximately 200 feet from the Intersection of Old Newport Road and Audie Murphy Road. Project Bid Date: September 29, 2016 at 10:00 a.m. PST

The work comprises furnishing all materials necessary for con-The work comprises furnishing all materials necessary for con-struction of the complete and operable Audie Murphy Road Sewage Lift Station in accordance with these Specifications and the Con-tract Drawings. Contractor shall perform all earthwork (including grading, importing select fill material and backfill material, dewa-tering, treatment of dewatering groundwater, disposal of dewatering groundwater, trenching, shoring, bedding, and backfilling); connect to existing force mains and gravity sewers; furnish and install stand-by generator and apputtenances; compett to existing potable water. by generator and appurtenances; connect to existing potable water-line and construct water service to lift station; construct lift station wet well structure and bypass manhole and furnish and install all lift station components including all mechanical equipment, piping, electrical controls, electrical service, motor control center, air conelectrical controls, electrical service, motor control center, air conditioning system, pullboxes, conduit, wiring, and appurtenances; masonry block control building; furnish and install air phase odor control system; protect in place or remove and replace all existing utilities and public and private improvements; perform all site work including construction of asphalt concrete pavement; construction of site walls, driveways, and gates; and perform testing of all equipment, piping, and appurtenances.

Kiewit is requesting quotes in the areas described, but not limited to

Aggregate, dewatering, ductile iron pipe, reinforced concrete pipe, clay pipe, manhole material, fences/gate/guardrail, ready mix supply, concrete reinforcing installation, precast concrete, masonry work, metals, stainless steel pipe, sheet metal roofing, louvers and vents, sewage and sludge pump, measurement and control instrumentation, bolts and gaskets, hangers and support, valves, HVAC, electrical work, and generator assemblies.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact Paola Ryan.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer.
We encourage qualified women, minorities, veterans, individuals with disabilities, and others to apply

Sub-Bid Requested for MBE/WBE/SBE/SBRA/LSAF/HUB/DBE and San Francisco LBE $Subcontractors \,\&\, Suppliers \,for:$

San Francisco Public Utilities Commission San Francisco Westside **Recycled Water Pipeline Contract No. WD-2798** Bid Date 09/15/16 @ 2:00 P.M.

For Subcontractors & Suppliers in the area of Trucking, Grinding & Paving, Concrete Work, Supply of Pipe, Valves & Fittings, Electrical, Monitoring for Settlement, Noise and Vibration, Corrosion Control and Cathodic Protection, Utility Pipe Jacking, Pipeline In-

Precision Engineering, Inc.

1939 Newcomb Ave • San Francisco, CA 94124 Ph: (415) 621 4882 x 100 • Fx: (415) 621 4812 Contact: Finbar Brody

An Equal Opportunity Employer



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Permanente Creek Flood Protection Project Rancho San Antonio Detention Basin in Cupertino, CA.

http://www.pd.dgs.ca.gov Subcontractors and Suppliers for the following project:

nte Creek Flood Protection Project Project No. 26244001 Contract No. C0617
Owner: Santa Clara Valley Water District Bid Date: August 31, 2016 @ 2:00 P.M.

Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to: AC Paving, Aggregates, Anti-Graffiti Coating, Biologist, Minor Concrete, Clear & Grub, Structural Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Dewatering, Earthwork, Electrical, Erosion Control, Fencing, Grouting, Hydroseeding, Irrigation/Well, Landscaping, Metals, Pipe Supply, Quality Control, Restroom Building, Shoring, Signage, Slope Protection, Street Sweeping, SWPPP, Temp Facilities, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and require-ments for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment. supplies, materials, or services for this project will be of-fered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due August 26, 2016 and Quotes NO LATER THAN August 30, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com

Requests sub-bids from qualified California Unified Certification Program (CUCP) OR U.S. DOT certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Port of Stockton, Navy Drive Bridge Replacement Project in Stockton, CA.

http://www.dot.ca.gov/obeo/index.html

Subcontractors and Suppliers for the following project:

Navy Drive Bridge Replacement Project Contract No. 03-16-01 Federal-Aid Project No. BRLS 6349(002) **Owner: Port of Stockton** Bid Date: September 14, 2016 at 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not lim-

AC Paving, Aggregates, Clear and Grub, Structural Concrete, Minor Concrete, Concrete Barriers, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Demolition, Erosion Control, Fencing, Ground Improvement, Joint Sealant, Lead Abatement, Lighting, Metals, Painting and Coating, Pavement Markings, Pipe & Gate Supply, Street Sweeping, SWPPP, Structural Steel, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and require-ments for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 9, 2016 and Quotes NO LATER THAN September 13, 2016 at 5 PM.

Plans are available for viewing at our office at our address

below and through SmartBidNet (SBN). All subcontractors that are registered in our SBN database

will receive an invitation to bid. Please visit http://www. kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular busi-

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers

Davis-Bacon Act and Prevailing Wages apply.

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

Kiewit

Kiewit Infrastructure West Co. 1650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Colusa, Wastewater Treatment Plant (WWTP) 2016 Improvements Project 1 in Colusa, CA.

http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org

> Subcontractors and Suppliers for the following project:

Wastewater Treatment Plant 2016 Impr Project No. 2017-001 Owner: City of Colus Bid Date: September 28, 2016 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Rip Rap, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Pre-Cast Building, Concrete Saw-Cutting, Clear & Grub, Conveying System, Grouting, Hydroseeding, Dewatering, Demolition, Access Doors & Windows, Electrical, Earthwork, Equipment, Erosion Control, Geotextiles, FRP Fabrications, Masonry, Metals, Paintings & Coatings, Piping & Valves, Structural Steel, Shoring, Signage, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and require-ments for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 23, 2016 and Quotes NO LATER THAN September 27, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this

Clean Water State Revolving Fund (CWSRF) Provisions apply

Buy American Iron & Steel (AIS) requirements apply

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

Shimmick Construction 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

San Francisco International Airport - Austin Webcor Joint Venture Terminal 1 – Boarding Area B – Buyout Package 2 Mass Excavation, Sub-Grade Utility Demo & Dewatering Cast-In-Place Concrete
Bid Date: September 8th, 2016 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified LBE Subcontractor and Supplier Quotes on: Earthwork, Concrete Ready-Mix, Rebar, Miscellaneous Metals, Trucking, Waterproofing, Shoring

Please contact Jamie Helmick at jhelmick@shimmick.com if you need to view plans and specifications.

Subcontractors and Suppliers interested in this project may contact John White by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Big Transit Plans

gressive Railroading magazine. "The big transformation will be moving this from a light rail line to a true regional network.3

But opponents say the improvements would do little to alleviate congestion in the Seattle area. Even by Sound Transit's own estimates, the agency would only provide 1 percent of trips in the region, according to the group Smarter Transit. "Today innovative ideas around ride sharing, driverless cars and bus rapid transit are being developed. But ST3 has little or none of these," the group says on its website.

SOURCE: http://www.governing.com

8 SMALL BUSINESS EXCHANGE AUGUST 25, 2016 - AUGUST 31, 2016

California Sub-Bid Request Ads



120 Granite Rock Way, San Jose, CA 95136 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Randy Bonino Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Permanente Creek Flood Protection Project – Rancho San Antonio Detention Basin Contract No. C0617

Owner: Santa Clara Valley Water District Engineers' Estimate: \$19,000,000. BID DATE: August 31, 2016 @ 2:00 PM

Items of work include but are not limited to: Minor Concrete, Asphalt Dike, Dewatering, Electrical, Erosion Control, Fencing, Landscape & Irrigation, MBGR, Rebar, Signs, Striping, Survey, Tree Trimming, Arborist, Underground, Trucking and Well Construction/Abandonment.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



120 Granite Rock Way, San Jose, CA 95136 Phone (408) 574-1400 Fax (408) 365-9548 Contact: Rob Snyder Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED LBE / MBE / WBE / OBE SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR:

Twin Peak Boulevard Cold-In-Place Recycling Pavement Renovation Phase 2 Contract No. 2663J

Owner: City & County of San Francisco Engineers' Estimate: \$1,250,000. BID DATE: August 31, 2016 @ 2:30 PM

Items of work include but are not limited to: Traffic Control, PCMS, Striping, Concrete Work, Adjust Utilities, Fiber Rolls and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will paybond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer
REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

HMA Paving, Replace Approach and PCC Slabs, Precast Concrete Pavement
Alameda and San Joaquin Counties
Highway 580 From Patterson Pass Road to Greenville Overhead and From Eden Canyon Road
to Strobridge Avenue - Caltrans #04-3G59U4
BID DATE: September 14, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Annual Report, Sweeping, Treated Wood Waste, Abandon Culvert, Rapid Setting Concrete, Adjust Inlet, Cold Plane AC, Polyester Concrete Overlay, Cap Inlet, Culvert Slurry-Cement Backfill, Clearing & Grubbing, Develop Water Supply, Structure Excavation, Structure Backfill, Pervious Backfill Material, Concrete Backfill, Lean Concrete Backfill, Lightweight Aggregate Imported Backfill, Imported Borrow, Subgrade Enhancement Geotextile, Erosion Control, Hydromulch, Fiber Rolls, Hydroseed, Lean Concrete Base, Bose Bond Breaker, Precoated Screenings, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Precast Jointed Concrete Pavement, Individual Slab Replacement, Crack and Seat, Steel Soldier Pile, CIDH Concrete Pile, Structural Concrete Retaining Wall, Structural Concrete Approach Slab, Minor Concrete (Minor Structure), Paving Notch Extension, Fractured Rib Texture, Clean Expansion Joint, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Sign Structure – Truss, Timber Lagging, Clean and Paint Steel Soldier Piling, Underground, Geocomposite Drain, Rock Slope Protection, Minor Concrete (Curb & Gutter), Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Fencing, Concrete Barrier Marker, Delineator, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Single Thrie Beam Barrier, Double Thrie Beam Barrier, Cable Railing, Transition Railing, End Anchor Assembly, Crash Cushion, Concrete Barrier, Striping & Marking, Flashing Beacon System, Ramp Metering System, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



591 Camino De La Reina, Suite 1250 | San Diego, CA 92108
Bid Manager: David Bird
TEL: (619) 814-3706 | dbird@pulice.com
FAX: (619) 814-3770
Outreach: Kimberly Bell
TEL: (619) 814-3700 | kbell@pulice.com
Equal Opportunity Employer

Invitation to Bid from Certified Disadvantaged Business Enterprise (DBE): Subcontractors, Material Suppliers, Equipment Suppliers, and Professional Services for:

Newhall Ranch Road Bridge Widening Over San Francisquito Creek

OWNER: City of Santa Clarita, California

LOCATION: Newhall Ranch Road, between McBean Pkwy and Avenue Tibbits

OUR QUOTE DEADLINE: September 14, 2016 @ 12:00 PM PDT

BID DUE: September 15, 2016 @ 11:00 AM

Disadvantaged Business Enterprise Goal: 13%

Plans and Specifications are available free of charge online at:

 $\underline{https://pulice.sharefile.com/d-s05679d28fb542a39}$

The project generally consists of the following:

Widening the existing bridge from three lanes in each direction to four lanes in each direction separated by a raised median and concrete barrier protected sidewalk on the north side and concrete barrier protected sidewalk and bike trail on the south side of the bridge.

Quotes for Services & Supplies requested for the following items for bid including, but not limited to:

CLEARING & GRUBBING DEMOLITION **EROSION CONTROL** READY MIX/AGGREGATES DRILLED SHAFTS REINFORCING STEEL CONCRETE FLATWORK PRECAST GIRDERS CONCRETE BARRIERS FENCING PIPE HANDRAILING BRIDGE LIGHTING METAL RAILING CONCRETE UNIT PAVERS MINOR STRUCTURES RCP/HDPE **ELECTRICAL/FIBER OPTICS** LANDSCAPE/IRRIGATION ASPHALT CONCRETE COLD PLANE STRIPING SWPPP & CONTROL PRECAST DRAINAGE MISC. METAL TRAFFIC CONTROL **CRASH CUSHIONS**

100% performance and payment bonds may be required for the full amount of the subcontract price. Pulice Construction, Inc. will assist with obtaining bonding, lines of credit, and insurance. Please Contact Kimberly Bell if assistance is needed with regards to bonding & Insurance.

Pulice Construction, Inc. will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding. Pulice Construction, Inc. will assist with obtaining necessary equipment, supplies, or materials needed.

Pulice Construction, Inc. is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, women, disadvantaged and local business enterprises.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

 $LBE \& DBE \ Subcontractor/Supplier \ Bids \ Requested \ For:$

San Francisco Westside Recycled Water Pipeline City and County of San Francisco Public Utilities Commission Contract No. WD-2798 <u>Bid Date: September 15th, 2016 until 2:00PM</u> Fax all quotes to 510-777-5099

Requesting certified LBE & DBE Subcontractor and Supplier Quotes on: Sand & Gravel Supply, Concrete & Cement Supply, Pipe Supply, Traffic Control, Plane Asphalt Concrete, Ditches Excavation, Imported Borrow, Finishing Roadway, Paving Asphalt, Jacked Welded Steel Pipe, Clay Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk, Painted Traffic Stripe & Marking, Traffic Engineer, Hazardous Waste Trucking, Trucker, Cutting, & Construction Equipment Rental

Hard copy versions of plans, specifications and bidding documents are available at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by phone at (510) 777-5000 or by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Asian Black Latino Enterprises

Sociedad, A New Hispanic Advertising and PR Agency, Launches

sociedAD [sociedAD.com], a new cross-disciplinary agency that offers full-service advertising and public relations capabilities aimed at Hispanic consumers, has been formed by advertising veterans Jorge Moya, who will serve as chief creative officer, and Carla Trum Mercado and Federico Mejer, who are managing directors.

The three former executives of Commonground/MGS formed sociedAD in partnership with Campbell Ewald, and report into Sal Taibi, President of the Campbell Ewald New York office.

"Whether brands are looking for an integrated total market approach that effectively connects with all audiences, or a standalone Hispanic offering, sociedAD will deliver its deep cultural expertise," said Taibi.

sociedAD has dedicated staff of more than 20 Hispanic advertising and PR specialists, including account, strategic planning, media, creative, digital and social media professionals, in New York and Miami, with plans to expand in Detroit and Los Angeles. The agency and its clients will also have access to the full range of capabilities within the larger Campbell Ewald network.

"sociedAD is based on the rich definition of the word in Spanish, which translates to 'a group of people who live and interact within a cultural sphere in order to achieve some purpose of life," said Moya. "This sentiment precisely exemplifies our vision, how we will work together with our counterparts at Campbell Ewald, and most importantly, our valued clients. The agency is the result of our many years of working together and the passion with which we do it every day."

The agency's clients include HBO Latino, ITT Technical Institute, Palm Bay International, TGL Law and MilkPEP.

"We've wanted to implement a fully-integrated total market communications approach across all our consumers for quite some time," said Julia Kadison, CEO of MilkPEP. "The launch of sociedAD and its integration with Campbell Ewald comes at a perfect time and allows us to seamlessly and effectively connect with our most valuable consumers."



Jorge Moya, Carla Trum Mercado and Federico Mejer

With more than thirty years of experience in Hispanic marketing, Jorge Moya most recently served as Chief Creative Officer at Commonground/MGS. Previously, he was a co-founder of Reynardus & Moya Advertising in New York, leading creative efforts for clients such as LaSalle Bank, Pfizer and Time Warner Cable. Prior to that he was also co-founder of Vidal, Reynardus and Moya, where he provided creative stewardship to clients such as Avon, McDonald's, General Motors, and Heineken. Moya also served as Executive

Creative Director of Sosa & Associates in San Antonio where he spearheaded the team that would be named the "best creative west of the Mississippi" by Adweek. He began his career at Castor Spanish International, working his way up to head creative for Anheuser Busch, Smirnoff, Coca-Cola and Procter & Gamble.

Prior to co-founding sociedAD, Carla Trum Mercado was a Partner at Commonground/MGS and President of MGS. She has held several executive positions in the Hispanic marketing and

media space, including EVP & General Manager at Siboney USA, where she led the Colgate-Palmolive and MilkPEP business, and was Vice President of Integrated Promotions at Telemundo. Currently Carla serves as a board member of AHAA, the national trade organization representing the entire Hispanic marketing, communications and media industry.

Federico Mejer also comes to sociedAD from-Commonground/MGS where he served as Partner & Managing Director. Prior to that, he was a Founding Partner ofREVOLUCIÓN, working with clients like Ace Hardware, American Heart Association, Chivas Regal, Citibank and Corona. Mejer also served as Hispanic Marketing Manager at Crown Imports, starting his career at Vidal, Reynardus and Moya. Federico currently serves as Vice President of the New York chapter of the Hispanic Public Relations Association.

About sociedAD

sociedAD is a group of people who live and interact in the same cultural sphere, dedicated to creating emotionally charged, culturally relevant ideas that impact our clients' business. We create powerful ideas Hispanics act on.

About Campbell Ewald

Campbell Ewald is a U.S.-based full service, fully integrated advertising and marketing communications agency. The agency provides both traditional and specialized capabilities including advertising; insights and strategic planning; integrated content strategy and development; digital; social, DM/CRM, retail and experiential marketing; and media planning and buying. With offices in Detroit, Los Angeles and New York, Campbell Ewald has been recognized by the Warc 100 as one of the 2016 top 10 agencies in North America, and its work on behalf of clients has been honored by, among others, the Cannes International Advertising Festival, the Effies, the One Show, the AAF Mosaic Awards, the ECHO Awards and ADWEEK.

SOURCE: sociedad.com

ICYMI: Money, Black Men & Power

DC's Black business community. In a strategic effort to keep Black dollars circulating in the Black business community, a group of Black male entrepreneurs led by the U.S. Black Chambers Inc. (USBC) opened individual bank accounts with Industrial Bank-- one of the nation's most prestigious Black-owned banks.

"This is about more than making the decision to bank with a Black bank, this is about Black business owners taking one of their most valued resources (money) and making the choice to put their money in the hands of a Black-owned business. -said USBC CEO Ron Busby Sr.

The stats on the rate in which money circulates in our community is alarming and calls for each and every Black American to reconsider where they're putting their money. The saying goes 'Money, Power and Respect.' Until we have total control of how we circulate our money, our power and respect will continue to be marginalized."

In closing an excerpt from the Houston Forward Times:

The dollar circulates almost ten (10) times within the Jewish community before it reaches the outside. The dollar circulates almost six (6) times within the Asian community before it reaches the outside. The dollar circulates an infinite number of times within the White community; more than all other groups. Sadly, the African American dollar does not even circulate one time within its own community. As a matter of fact, the Black dollar only stays in the Black community less than six (6) hours.

ABOUT THE U.S. BLACK CHAMBERS, INC. (USBC)

The U.S. Black Chambers, Inc. (USBC) provides committed, visionary leadership and advocacy in the realization of economic empowerment. Through the creation of resources and initiatives, we support African American Chambers of Commerce and business organizations in their work of developing and growing Black enterprises. The

USBC is an association of more than 100 selfsustaining viable Black Chambers and small business associations nationwide and serves close to 250,000 small businesses. More information can be found at www.usblackchambers.org.

SOURCE: http://usblackchambers.org



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372098-00

Fictitious Business Name(s): Atman Computer Solutions Address 248 Magellan Avenue, San Francisco, CA 94116 Full Name of Registrant #1 Ricky Chiu

248 Magellan Avenue, San Francisco, CA 94116

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/10/2016

Signed: Ricky Chiu

This statement was filed with the County Clerk of San Francisco County on 8/10/2016

Notice: This fictitious name statement expires five years from the Notice: This lictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Lindsay Kimpel Deputy County Clerk 8/10/2016

8/18/16 + 8/25/16 + 9/1/16 + 9/8/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371955-0

Fictitious Business Name(s): Blue Sea Yacht Care Address 1216 Newhall Street, San Francisco, CA 94124 Full Name of Registrant #1 **Hector Perez** 1216 Newhall Street, San Francisco, CA 94124

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/17/2005

Signed: Hector Perez

This statement was filed with the County Clerk of San Francisco County on 7/28/16.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Maribel Jaldon Deputy County Clerk 7/28/2016

8/4/16 + 8/11/16 + 8/18/16 + 8/25/16

$\frac{FICTITIOUS\ BUSINESS\ NAME\ STATEMENT}{File\ No.\ A-0371969-00}$

Fictitious Business Name(s): Culture Trails Address

14 Cumberland Street #4, San Francisco, CA 94110

Full Name of Registrant #1 Sunny Grosso

Address of Registrant #1

14 Cumberland Street #4. San Francisco, CA 94110

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2016

Signed: Sunny Grosso

This statement was filed with the County Clerk of San Francisco County on 7/29/16.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Deputy County Clerk 7/29/2016

8/11/16 + 8/18/16 + 8/25/16 + 9/1/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372194-00

Fictitious Business Name(s): Leed Services

791 42nd Avenue, San Francisco, CA 94121

Full Name of Registrant #1 Derrick Lee

Address of Registrant #1

791 42nd Avenue, San Francisco, CA 94121 Full Name of Registrant #2

Ester Harris

Address of Registrant #2
791 42nd Avenue, San Francisco, CA 94121

This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/17/2016

Signed: Derrick Lee

This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Sonva Yi Deputy County Clerk 8/17/2016

8/18/16 + 8/25/16 + 9/1/16 + 9/8/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372094-00

Fictitious Business Name(s):

Nicole Janitorial

1164 Fitzgerald Avenue, San Francisco, CA 94124

Full Name of Registrant #1 Roci D. Medrano

Address of Registrant #1
1164 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Roci D. Medrano

This statement was filed with the County Clerk of San Francisco County on 8/10/2016.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Fallon Lim Deputy County Clerk 8/10/2016

8/11/16 + 8/18/16 + 8/25/16 + 9/1/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371819-00

Fictitious Business Name(s): Pearl Spa

Address 1654 Post Street, San Francisco, CA 94115

Full Name of Registrant #1
E.G. Enterprise, Inc. (CA)

1654 Post Street, San Francisco, CA 94115

This business is conducted by A CORPORATION. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Eun Hee Giron

This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Fallon Lim Deputy County Clerk 7/18/2016

8/4/16 + 8/11/16 + 8/18/16 + 8/25/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371875-00

Fictitious Business Name(s):

Protech Service

419 16th Avenue,

San Francisco, CA 94118
Full Name of Registrant #1

Hanson Lee

Address of Registrant #1
419 16th Avenue,

San Francisco, CA 94118

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/22/2016

This statement was filed with the County Clerk of San Francisco County on 7/22/2016.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Maribel Jaldon Deputy County Clerk 7/22/2016

8/4/16 + 8/11/16 + 8/18/16 + 8/25/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371928-00

Fictitious Business Name(s):

RFB Productions

214 Silver Avenue

San Francisco, CA 94112 Full Name of Registrant #1

Joseph P. McDonough

Address of Registrant #1
214 Silver Avenue,

San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/27/2016

Signed: Sunny Grosso

This statement was filed with the County Clerk of San Francisco County on 7/27/16.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Jennifer Wong Deputy County Clerk Filed: 7/27/2016

8/11/16 + 8/18/16 + 8/25/16 + 9/1/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371633-00

Fictitious Business Name(s):

Project Prama

Address 1789 9th Avenue, San Francisco, CA 94122 Full Name of Registrant #1 Amy B. Flaherty

Address of Registrant #1

1789 9th Avenue, San Francisco,

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2016

Signed: Amy B. Flaherty

This statement was filed with the County Clerk of San Francisco County on 7/1/16.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Alex Liang Deputy County Clerk 7/1/2016

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371596-00

Fictitious Business Name(s):

SF Auto Detail

Address 981 Howard Street, San Francisco, CA 94103

Full Name of Registrant #1
Samuel A. Mejia

Address of Registrant #1 1216 Newhall Street, San Francisco, CA 94124

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/29/2016

Signed: Samuel A. Meiia

This statement was filed with the County Clerk of San Francisco County on 6/30/2016.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Fallon Lim Deputy County Clerk 7/30/2016

8/4/16 + 8/11/16 + 8/18/16 + 8/25/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372246-00

Fictitious Business Name(s):

Address

2950 Jackson Street, San Francisco, CA 94115 Full Name of Registrant #1

James So

2950 Jackson Street, San Francisco, CA 94115

This business is conducted by **An Individual.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/19/16

Signed: James So

This statement was filed with the County Clerk of San Francisco County on 8/19/2016

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Alex Liang Deputy County Clerk 8/19/2016

8/25/16 + 9/1/16 + 9/8/16 + 9/15/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371816-00

Fictitious Business Name(s):

Hinata Sushi

Address 810 Van Ness Avenue, San Francisco, CA 94109

Full Name of Registrant #1
North Lebanon Kitchens, Inc. (CA)

Address of Registrant #1
810 Van Ness Avenue, San Francisco. CA 94109

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2016

Signed: Weida Chen

This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Fallon Lim Deputy County Clerk 7/16/2016

Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE

NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from General Contractors (GC) wishing to submit design build proposals for the Non-OSHPD UCIMC Central Chiller Plant/Electrical Plant, Project Nos. 994507/994048

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire. The University's primary objective in utilizing the design build approach is to bring the best available integrated design and construction experience to this project. The University has determined that proposers who submit proposals on this project must be prequalified. Prequalified proposers will be required to have the following California contractor's license: A - General Engineering Contractor or B – General Building Contractor.

DESCRIPTION: The non-OSHPD Chiller Plant Expansion project includes the ground-up construction of a new central chilled water plant for central cooling and an adjacent electrical yard will 12KV normal and emergency power equipment. The project also includes chilled water and electrical distribution to existing non-OSHPD buildings. The chiller plant and electrical yard equipment will be sized to service UCIMC buildings, taking future growth projected in the Long Range Development Plan (LRDP) into account. The UCIMC LRDP envisions 1.3 million gross square feet of non-OSHPD buildings by the year 2023.

Project completion time: 18 Months.

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST:

Non-OSHPD Central

Chiller Plant \$14,736,858

Emergency and

Normal Power Upgrades 5,935,535

Distribution 2,192,206

Total \$22,864,598

PROCEDURES: Prequalification questionnaires will be available electronically at 2:00 pm on 8/22/16 from UCIMC Planning Administration.

Mandatory Prequalification Conference will be held at 10:00 am on 9/7/16 at UCIMC, Building 22A, Room 2107, 101 The City Drive South, Orange, CA 92868.

<u>Prequalification questionnaires</u> must be received by **2:00 pm on 9/28/16** only at UCIMC Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

UCIMC reserves the right to reject any or all responses to Prequalification Questionnaires and any or all proposals and to waive non-material irregularities in any response or proposal received.

Proposal Security in the amount of 10% of the lump sum price proposal, excluding alternates, shall accompany each proposal. The surety issuing the Bid Bond shall be, on the proposal deadline, listed in the latest published State of California, Department of Insurance, list of "Insurers Admitted to Transact Surety Insurance in this State."

All insurance policies required to be obtained by Proposer shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent ratings by Standard and Poor's or Moody's. The Certificate of Insurance shall be issued on the University's form.

Prospective proposers desiring to be prequalified are informed that they will be subject to and must fully comply with all of the proposal conditions including 100% payment and 100% performance bonds.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy. The successful Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Proposal Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code

No contractor or subcontractor, regardless of tier, may be listed on a Proposal for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

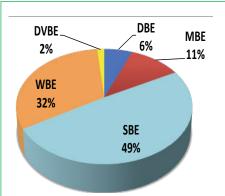
This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Prequalified Proposer shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

Contact David Donovan (714) 456-5628, ddonovan@uci.edu for the questionnaire. For other opportunities: http://www.ucirvinehealth.org/planning-administration/

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Irvine Medical Center August 22, 2016



AUDIENCE PROFILE

Small Business Exchange, Inc.

Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses

The Small Business Exchange has the resources you need to succeed.

Request for proposal

PeopleSoft 9.2 Enterprise Resource Planning Software Upgrade



Topic: PeopleSoft 9.2 Enterprise Resource Planning Software Upgrade.

Who: Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's more than 1.9 million residents.

The Santa Clara Valley Water District is soliciting proposals from consultant firms to provide services for PeopleSoft upgrade 9.2 for both HCM and FSCM. Services include PeopleSoft system upgrade, integration, acceptance testing and user training. This upgrade will allow the water district to be on an up-to-date PeopleSoft version and be able to leverage new HR, Financial and Supply Chain Management features.

You are invited to submit a proposal based on your qualifications conducting upgrade projects similar in size and scope to the water district's project. The full Request for Proposal (RFP) can be viewed at http://cas.valleywater.org.

Please submit your proposals electronically to the water district's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "IS10" and add contact information as necessary.

Contact: If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail questions to ContractAdministration@valleywater.org.

All reference materials for Requirements documents listed in the Preliminary Scope of Services are posted on the water district's File Transfer Protocol (FTP) cloud provider site; contact Shelly Carey via email at **SCarey@valleywater.org** to obtain access to these materials. Please include 'PeopleSoft Upgrade RFP' in the 'Subject' line.

A pre-proposal meeting will be held on the date, time, and place specified in the RFP Schedule in CAS. The pre-proposal meeting will entail a presentation on project requirements, information on the CAS uploading process, and an overview of contractual requirements. An online meeting option will be provided; contact Shelly Carey via email at **SCarey@valleywater.org** 48 hours prior to the meeting, to obtain detailed information. Please include 'PeopleSoft Upgrade RFP' in the 'Subject' line.

In addition to submitting proposals electronically through the water district's web portal, 10 hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedule. Please refer to the RFP for detailed hardcopy delivery instructions.

General questions regarding this solicitation will be accepted by email to Fang Lu at *flu@valleywater.org* by the dates specified in the RFP Package Schedule tab.

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Small-Business Grants for Minorities

Continued from page 3

- The USDA Rural Business Enterprise Grant Program: This is a grant for the development or expansion of small businesses in rural areas minority or not. To qualify, you'll need to have fewer than 50 employees, less than \$1 million in revenue and be located in an eligible rural area. Grants range from \$10,000 to \$500,000.
- National Association for the Self-Employed: This is a nonprofit association that's a good resource for all small-business owners. It provides educational resources and grants, and in 2015, it will have awarded more than \$48,000 in grants to small businesses. To apply for a grant of up to \$4,000, you'll need to become an active member of the association, provide a detailed explanation of how you'll use the funds, show how the grant will support your business growth, and provide some supporting documentation.
- FedEx Small Business Grant Contest: This annual grant contest by FedEx awards 10 small businesses with grants of up to \$25,000. Any for-profit small business that has been in operation for at least six months is eligible to enter.
- Small-Business Innovation Research and Small Business Technology Transfer Programs: These two programs provide contracts and grants for startups that are looking to commercialize innovative biomedical technologies.
- Minority Business Development Agency: This agency of the U.S. Department of Commerce promotes the growth of minority-run small businesses by connecting owners to financing

- resources, federal contracts and market opportunities. The White House announced in August that the MBDA would partner with two organizations to launch the Minority Business Enterprise Technology Initiative, which aims to help aspiring technology entrepreneurs bring new products and services to market.
- National Minority Supplier Development Council: The council is a corporate member organization focused on increasing business opportunities for certified minority businesses. The council also operates the Business Consortium Fund, which offers a variety of financing programs and business advisory services for certified minority-owned businesses.
- SBA 8(a) Business Development Program: Socially or economically disadvantaged small-business owners are eligible to receive help through this Small Business Association program, which provides business development assistance, training workshops and management and technical guidance. To qualify, a small business must be at least 51% owned and controlled by a citizen who has been subjected to cultural bias or prejudice and placed at an economic disadvantage because of race or ethnicity.

Visit link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1724&pageID=25

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Happy 100th Birthday, National Park Service!

Continued from page 1

BLACK

African Reflections on the American Landscape: Identifying and Interpreting Africanisms

https://www.nps.gov/subjects/telling all americans stories/upload/Africanisms.pdf

LATINO

Hispanic Reflections on the American Landscape: Identifying and Interpreting Hispanic Heritage

https://www.nps.gov/subjects/latinoheritage/upload/NPS_HispanicReflections_English.pdf

LESBIAN, GAY, BISEXUAL, TRANSGENDER AND QUEER

What Can You Do to Get Involved with the LGBTQ Heritage Initiative?

 $https://www.nps.gov/subjects/lgbtqheritage/upload/\\GetInvolvedFinalversion.pdf$

SOURCE: https://www.nps.gov/subjects/centennial/index.htm



Stephen Tyng Mather First Park Service Director



Charles Young First Black Superintendent of a National Park



Marjory Stoneman Douglas Protector of the Everglades

Project Partners In Community Outreach

- Over 30 years of history in connecting Primes, Corporations and Agencies with Small,
 Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- · Archived search results



Small Business Exchange, Inc. 795 Folsom Street 1st Floor, San Francisco, CA 94017 Phone: 415-778-6250 Toll Free: 800-800-8534 Fax: 415-778-6255 Email: sbe@sbeinc.com Website: sbeinc.com